



Tremco's Proactive Roof Services Save Georgia Public Agencies Money and Protect Value of Buildings



Cooperative Purchasing Delivers Speed, Quality and Compliance

Tremco Roofing and Building Maintenance and its affiliated construction services company WTI provide innovative roofing solutions for two Georgia public entities, both managed by Tremco Roofing Senior Field Advisor Jim Lohmann. In each case, a customized approach available through National IPA helps protect roofing assets, while reducing unplanned costs, eliminating hassles and providing quick, compliant procurement of services.

Forsyth County Board of Education

Services Provided:

Roof Management Program, Computerized Roof Inventory Database, Inspections and Housekeeping

Number of Buildings: 41

Number of Individual Roof Areas: +235

Total Roof Square Footage: +\$5M

Total Roof Asset Value (Replacement Cost): +\$50M

Forsyth County Board of Education

maintains roofing properties worth over \$50 million. The booming district is responsible for 19 elementary, eight middle and five high schools, a learning academy, educational center, professional development center, two bus shops, and a service building. Tremco/WTI helps keep things running smoothly through proactive, systematic services that protect the public investment while reducing costs and freeing up in-house staff to handle other district needs.

Athens-Clarke County

Services Provided:

Roof Management Program, Computerized Roof Inventory Database, Inspections, Housekeeping, Preventive Maintenance and Repairs and Leak Response

Number of Buildings: 65

Number of Individual Roof Areas: 269

Total Roof Square Footage: 832,082

Total Asset Value (Replacement Cost): +\$16.5M

Athens-Clarke County Unified Government

has scores of buildings and hundreds of individual roof areas to keep in good working order. Extending the service life of their \$16.5 million worth of public property is a tall order and Tremco/WTI helps them do just that. The structures, which include everything from City Hall... to a correctional facility... to an animal control center are spread across the region, requiring a plan that keeps track of each while staying within budget.



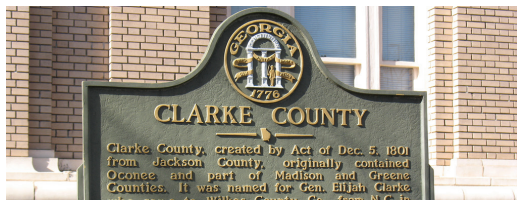
Cooperative Contracts

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.



Planned Roof Inspections, Housekeeping, Maintenance and Repair Services

Protect Building Assets



Forsyth County Board of Education utilizes a Tremco/WTI maintenance plan procured through National IPA that provides roof inspection and housekeeping. Bill McKnight, Forsyth County Schools Chief Facilities and Operations Director, said: "...the roof management program has freed up our carpenter shop, allowing them to concentrate on their core competencies while Tremco/WTI is responsible for managing the housekeeping and preventive maintenance of our roofs." At only pennies per square foot, this saves the Board a considerable amount of money.

"Proactive maintenance is really important. It's all about identifying and fixing little problems before they become big ones. Our philosophy is to invest in prevention and reduce expenditures later."

BILL MCKNIGHT
Chief Facilities & Operations Director
Forsyth County Schools

Athens-Clarke County has a 12-year relationship with Tremco/WTI that includes leak response and repair work. Beth Smith, Facilities Administrator, appreciates the value Tremco provides: "If I don't have an effective well-planned program and I'm not managing all my roofs appropriately, I may not get at least a full 20 years of life from each of them."

"Without having a plan, you can be caught not having the money to manage the roof properly, which could have some really devastating consequences."

BETH SMITH
Facilities Administrator
Athens-Clarke County Unified Government



Both customers utilize the competitively solicited, publicly awarded Region 4 cooperative contract available through National IPA, making it easier to get the job done.

According to Tremco Roofing Senior Field Advisor Jim Lohmann: **"It's all about extending the life of the existing roofs by assessing their condition, maintaining what's in good shape, and addressing the problem areas as quickly as possible."**

The Power Couple

As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers' biggest problems. And because our affiliated construction services company WTI offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

To learn more about procuring Tremco Roofing and WTI solutions or request a consultation:

Visit YourRoofExperts.com
Call 888.657.7752
Email educationsolutions@tremcoinc.com

To learn more about participation in National IPA: visit NationalIPA.org

